

DAAA09-99-R-0033

**Multiyear Solicitation for
Medium Caliber Training
Rounds of Ammunition**



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Medium Caliber Rounds included in the solicitation:

- **LW30mm, M788** Target Practice Cartridge
NSN: 1305-01-268-7274
- **25mm, M793** Target Practice-Tracer Ctg
NSNs: 1305-01-400-3115 1305-01-356-0189
1305-01-380-5862 1305-01-212-5066
- **25mm, M910** Target Practice-Discarding
Sabot Tracer Ctg
NSNs: 1305-01-426-4359 1305-01-350-5265

Section A, Executive Summary,

Paragraph 1, Page 3 of 50: We assume that the multiyear awards will be for the quantity split for the entire five years for each specific round. For example, one combination of a multiyear award could be 100% LW30mm, M788, 45% 25mm, M910, and 55% 25mm, M793 for the entire five years. Is this what is meant in Paragraph 1?

Yes, that is correct.



**Section A, Executive Summary,
Paragraph 2, Page 3 of 50 “Does the
restriction for manufacture in the
U.S. and Canada relate to the end
item only and not to
subcomponents?**

Does this apply to subcontracts? If

The following components from first tier
subcontractors must be produced within
the United States or Canada:

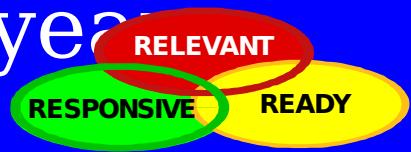
**Cartridge Case
Links**

**Projectile
Propellant**



**Section A, Executive Summary,
Paragraph 5, Page 3 of 50: For
gaining approval of the cognizant
PCO for government-owned facilities
and equipment, should this approval
time period be for only the FY99
schedule or should it be for the
entire FY99-03 schedule?**

If an offeror will utilize
government-owned facilities and
equipment to manufacture these
rounds of ammunition, they need
to obtain approval from the
cognizant PCO for a single year
(FY99) and multiyear



What course of action will the Government pursue if multiyear response doesn't result in a sufficient cost reduction over a single year procurement? Would the bidders be resolicited or would award be based on If the single year proposals submitted do not result in a sufficient cost reduction over a single year procurement, the FY99 requirements for the three training rounds will be awarded on single year contracts. In Section B, the government is currently soliciting unit prices for single year and multiyear requirements.

What if all bids exceed the budgeted dollars available?

What course will the Government pursue?

If all of the proposals exceed the budgeted dollars available a determination will be made, with customer input, whether to increase the funding or reduce the quantity and buy to availability of dollars, amending the solicitation to the reduced quantity.



Cancellation/Funding Dates, FAR 17.106-1,
Page 8 of 50: The FAR states that the PCO
shall establish a reasonable date by which
funding for each years requirement will be
available. 28 February of each fiscal year
is established with flexibility for the
Government to provide “notice that an
extension is needed” to some other date.
What does the Government envision this
notice to say? We request the second
sentence of Para 1 of page 8, be redrafted
to state: “In no case will that notice be
made later than 28 February of the
calendar year which is the same as the
applicable program year unless a later

The Government envisions this notice to say, “Funds are not currently available for this requirement, however we anticipate funds will be available not later than (specific date).” If the requirement is to be cancelled, the notice will advise: “No funding will be available for this requirement, therefore the requirement is hereby cancelled.”

We do not intend to redraft the second sentence of paragraph 1 of page 8 as requested. The notice date will be changed to 31 March of the fiscal year.



FAR 17.106-1 also encourages the PCO to give consideration to economic price adjustment terms. Will an economic price adjustment clause be allowed to capture volatile cost areas; i.e. the price of aluminum, steel, explosives etc.?

An analysis has been performed and aluminum and steel have not been that volatile over the past five years. It is not our intent at this time to include an economic price adjustment.



Section B on page 5 of 50. Is it correct to assume that base quantity prices are to be recorded only on Attachment 2 and not in Section B pages 5-10?

Yes, that is correct all prices should be recorded on Attachment 2.



For planning purposes we've assumed a schedule for multi-year and option awards that builds the fiscal year buy within the following calendar year, i.e. the fiscal year 1999 quantity will be built in calendar year 2000. We also assume we are to propose a delivery schedule for the entire multi-year contract in our

The proposal year the requirements will be built and delivered in the following fiscal year, but note the FY99 M910 requirement will be delivered over a two year period (accelerated deliveries are acceptable at no additional cost to the Government). At the time funding is provided each year (o/a Feb 28th) delivery schedules will be provided. We presently cannot determine delivery priority, by

An approved deviation on the M28 25mm Link is being converted into an engineering change proposal, how will the TDP for Solicitation DAAA09-99-R-0033 be updated to reflect this change?

If/when the Government approves the ECP, the pertinent drawings in the Government TDP will be changed, and the PCO will notify potential offerors of the approved change. The M28 Link is a source control drawing, thus the approved sources listed on this drawing must change their own link drawings to conform to the changes made to the Government drawing.



Clause E-3 FAR 52.246-11, Higher-level Contract Quality Requirements:

Must the contractor comply with ISO 9001? Does the contractor's system

have to be certified by a licensed registrar or compliant with the intent of the specification?

The clause was amended in Amendment 0003, it now reads: (b) The Contractor shall comply with the specification titled ANSI/ASQC Q9001 or ANSI/ASQC Q9002, in effect on the contract date, which is hereby incorporated into this contract, or an ALTERNATE QUALITY PROGRAM submitted with the bid/proposal and approved by HQ, IOC prior to contract award.

**Recommend Clause E-7,
“Destructive Testing”, be deleted
from the solicitation. Information
requested in this clause is available
in the TDP and Section “D” of the
solicitation.**

Clause E-7 is required to be in all ammunition solicitations and contracts. This clause does not request information.



Clarify to what quantity level the SB/SDB plan should be prepared and submitted.

- For the single year for FY99:
100% of the quantity for the **M788**,
with and without the 25% option
55% of the quantity for the **M793**,
with and without the 25% option
55% of the quantity for the **M910**,
with and without the 25% option



For the multiyear for FY99-03:

100% of the total quantity (3,254,240 each) for the M788, with and without the 25% option quantity

55% of the total quantity (3,606,630 each) for the M793, with and without the 25% option quantity

55% of the total quantity (3,719,379 each) for the M910, with and without the 25% option quantity (929,850 each)



Section I-54, Government Property (Fixed Price Contracts), DFARS

**52.245-2, page 22 of 50: Request that
Alternate 2 of the Clause be applicable
to the contract.**

Clause I-54, Government Property (Fixed Price Contracts), FAR 52.245-2, page 25 of 50: As outlined in FAR 45.106(b)(1) this would be the appropriate clause. As outlined in FAR 45.106(b)(3), Alternate II should be used if the contract is for the conduct of basic or applied research at nonprofit institutions of higher education or at a nonprofit organizations whose primary purpose is the conduct of scientific research.

**On page 27 of 50 Clause I-92
paragraph d. reads “The
contracting officer may exercise
the evaluated option at any time
preceding -3- by giving written
notice to the contractor.” Please
explain what or where -3- refers to.**

-3- should have the the following
fill-in:

“60 Days Prior to Last Contract
Delivery”. The solicitation will be
amended to include this.



How does the statement in the middle of page 27 of 50 “any combination of the following items and NSNs may be purchased under this option clause” relate to the 25%?

There is a 25% option available for all three rounds based on the five base year quantities. There are currently four NSNs for the M793 and two NSNs for the M910. We can buy any combination of the four NSNs for the M793 and the two NSNs for the M910 up to 25% option total quantity for each round.

Can 25% of the total quantity of all items be applied to purchase an option for a single item? Is the 25% calculated on a year-by-year basis or is it on the total contract quantity awarded to date at the time the option is exercised?

No, the 25% cannot be applied to all items to purchase an option for a single item.

The 25% is multiplied by the total quantity for the five year multi-year period for each item.



**Section I-95, Page 28 of 50: Request
that the solicitation be modified to
reference “Alternate II for
paragraph (g),’ which allows the
PCO to authorize long lead material
acquisitions.**

It is not our intent to amend this clause at this time. However, if circumstances arise and it is determined to be in the best interest of the government this clause may be modified.



L-15, and

**L-19 be deleted from the solicitation
since the Government intends to
award without discussions, thus cost
and pricing data should not be**

required.

Per FAR 15.403-5(a), "Cost Data Breakdown", the PCO anticipates adequate price competition, but if the PCO subsequently determines price competition is inadequate, detailed cost data may be requested in compliance with law and regulations. In the event a change order modification needs to be executed affecting contract cost, cost and pricing data may be required.



**Section L-19, Cost Data Breakdown,
Page 44 of 50: Section calls out
Paragraph 15.403-5(A) “Cost Data
Breakdown”. Cannot locate FAR cite.
Need clarification on the intent and if
data (cost) other than prices are
required to be submitted.**

Breakdowns of cost data are not requested under this solicitation inasmuch as the Contracting Officer anticipates adequate price competition. However, in the event the Contracting Officer subsequently determines that price competition is inadequate for this procurement, detailed cost data may be requested in compliance with law and regulation.



**Section M-2 B (3), Evaluation Factors,
Page 46 of 50: The price/cost
evaluation paragraph states proposal
price will be evaluated in accordance
with the “price related factors” stated
in the proposal. Where in the RFP are
the “price related factors”? Is this just
the price provided by the contractor?**

The price related factors that are
applied to the unit price are:

Transportation evaluation

GFE/GFP usage evaluation

Option unit price evaluation



What are the weighting factors on the evaluation criteria?

As defined on page 47 of 50 the last paragraph of clause 15.204-5(C), Evaluation Factors for Award (Basis for Award, Factors and Subfactors to be Evaluated, Evaluation Approach) the following factors, listed in descending order of importance, will be evaluated:

- (1) Past Performance
- (2) Technical Ability
- (3) Price
- (4) Small Business, Small Disadvantaged Business, Woman-owned Business and Historically Black College or University Minority Institution Utilization Plan

Past Performance and Technical Ability are relatively equal, and together these two factors are significantly more important than price. Those three factors together are significantly more important than Small Business, Small Disadvantaged Business, Woman-owned Business and Historically Black College or University Minority Institution Utilization Plan.



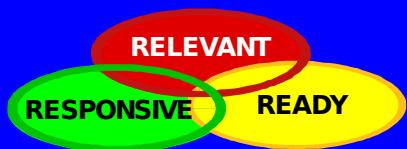
**Amendment 0002, Paragraph 2, M793,
Marine Corps: This states that “Next
year” the Marine Corps will be buying
NSN 1305-01-400-3115/A976. Will
this NSN be bought in only GFY00, or
will it be bought from GFY00 through
GFY03?**

**NSN 1305-01-400-3115/A976
will be bought in FY00-03.**

**Please note that this round is
packed in a PA125 container,
which will be provided as GFM.**



Amendment 0002, Section B.
**Delivery dates for each program year
is not provided other than FY1999.
Are the offerors supposed to propose
delivery schedules for each program
year, based on award by 28 February
of each program year?**
The offerors are not required to
provide the outyear delivery
schedules. Schedules will be
provided when the requirements are
funded. It is too early to tell for the
FY00-03 requirements which
customers need their deliveries first.



Amendment 0002: Are the offerors required to provide the needed dates and quantities of the GFM required with our proposal?

The offerors will be required to submit realistic GFM quantities and required delivery dates with their proposals.



The TDP does not contain component part drawings for the two 25mm ctgs., though it does for the 30mm ctg. Please provide a TDP that includes 25mm component part drawings so we can verify our latest drawing revision levels to those of the Government for this

25mm ctgs are bought to performance specifications, thus the Government only possesses and provides “interface” TDP’s for these ctgs. These interface TDP’s do not contain component part drawings, thus there are no Government drawings to compare your drawing revisions to. Bidders are required to develop their own TDP’s for these ctgs based on guidelines provided in the interface TDP and applicable specifications. The 30mm ctg is not bought to a performance specification, thus the TDP contains all component drawings required to build the cartridge, and the TDP is owned and maintained by the Government.

Section I-92, Evaluated Option for Increased Quantity, FAR 52.217-6, paragraph g, page 27 of 50: The mix for option quantities is not specifically defined by NSN which defines the packout. The pricing is affected by the GFM for the option will be amended and despecified option baselines will be required for procurement. Suggest that the option pricing be for the ammunition only.

